



THURSDAY  
AUGUST 5, 2010

50 cents

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Get some tips to give bad breath the brush  
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### SWEET

A former candy factory becomes a 'co-working' location  
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### SWING

SWS Blue moves on to the finals in the New Era Tournament  
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## Jobs bill for states advances in Senate

Advocates say the \$26 billion measure would help stop the layoffs of nearly 300,000 teachers, firefighters, police and other public employees.

BY ANDREW TAYLOR  
Associated Press

WASHINGTON — Last-minute money to save the jobs of tens of thousands of teachers and other public workers overcame a Republican filibuster Wednesday and sped toward Senate passage. The House, under pressure to help hard-pressed schools nationwide, was being called back from its summer break for an expected final vote next week.

The \$26 billion measure would help states ease their severe budget problems and — advocates said — stop the layoffs of nearly 300,000 teachers, firefighters, police and other public employees. Though scaled back, the bill also would sal-

Please see **JOBS BILL**, page A4

### IN BRIEF

#### U.S. judge overturns ban on gay marriage

A federal judge overturned California's gay-marriage ban Wednesday in a landmark case that could eventually force the U.S. Supreme Court to confront the question of whether same-sex couples have a constitutional right to wed.  
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#### Sestak comes to town and talks business

Democratic U.S. Senate nominee Joe Sestak, in a close race with Republican Pat Toomey, visited Lancaster on Wednesday.  
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### WEATHER



**Today:** Partly cloudy with strong t-storms. High 92.  
**Tonight:** Humid with t-storms. Low 68.  
**Friday:** Sunny, less humid. High 85.

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## Volunteer dies in accident

Working on Habitat project; hit power line with metal

BY JENNIFER TODD  
Staff Writer

Lancaster police said a 73-year-old man died Wednesday after he was shocked and then fell from the roof of a home he was helping to build for Habitat for Humanity.

Ron Mellinger was attempting to install a piece of aluminum flashing on the roof of 643-645 Fairview

Avenue when the flashing came into contact with a high-voltage power line, according to Detective Chris DePatto.

Mellinger was shocked and fell from the two-story roof. He was taken to Lancaster General Hospital, where he later died, DePatto said.

DePatto said an autopsy will be conducted to determine if Mel-

linger died from the shock or the fall.

The accident happened at about 11:45 a.m.

Lancaster Area Habitat for Humanity executive director Stacie Reidenbaugh said in an e-mail to a reporter that the organization did not wish to comment on the incident Wednesday night.

Mellinger reportedly had been

a volunteer with LAHH for several years.

According to newspaper records, he was honored by the organization in 2008 as a construction volunteer of the year. The article stated he was retired from High Industries.

Wednesday's accident happened

Please see **VOLUNTEER**, page A4

## 'Treasure trove'

Columbia bank basement yields forgotten historical documents



Richard Hertzler / Staff photos

Chris Vera, left, and Don Haines of the Columbia Historic Preservation Society examine a Civil War-era meeting ledger from the Columbia Bank & Bridge Co., which sought federal

reimbursement for the burning of the Columbia-Wrightsville Bridge in 1863. Below, a Columbia Bank note for \$5, issued in 1861, also was among the discoveries in the former M&T Bank.

BY TOM KNAPP  
Staff Writer

History tells of an "old Negro" who "sat very coolly on the edge of the pier, smoking a cigar" as Confederate troops marched toward the Columbia-Wrightsville Bridge on June 28, 1863.

The man, possibly a former slave, helped destroy the bridge and stop Confederates from crossing the Susquehanna River and laying waste to Columbia, Lancaster, maybe even Philadelphia.

It changed the course of the Civil War, but no one knew his name — until now.



His identity — and much more local history — was revealed in a "treasure trove" of records donated to the Columbia Historic Preservation Society in May by M&T Bank, which was closing its Columbia branch, CHPS vice president Chris Vera said Monday.

The contents of M&T's basement didn't look like much at first — in part because of a thick layer of heavy black soot.

"Our volunteers went down to dust off all of these records ... and came out looking like coal miners," CHPS president Don Haines said.

The records, though stored for many years at the M&T building at Fourth and Locust streets, came originally from the former First National Bank on Locust.

Haines said he was "flabbergasted" by the first thing he saw — a large pencil-and-ink print of

Please see **VAULT**, page A5

## Barrels of mud plug oil well

It appears there might finally be an end in sight to the ecological disaster in the Gulf of Mexico.

BY GREG BLUESTEIN  
and TAMARA LUSH  
Associated Press

NEW ORLEANS — In the end, it was a crush of mud that finally plugged the blown-out well in the Gulf of Mexico, three months after the offshore drilling rig explosion that unleashed a gusher of oil and a summer of misery along the Gulf Coast.

The government stopped just short of pronouncing the well dead, cautioning that cement and mud must still be pumped in from the bottom to seal it off for good.

President Barack Obama declared that the battle to contain one of the world's worst oil spills is "finally close to coming to an end."

Yet after months of living with lost income, fouled shorelines and dying wildlife, some Gulf Coast residents weren't so sure.

"I don't think we've finished with this," said 59-year-old Harry "Choch" Cheramie, who grew up in Grand Isle, La. "We haven't really started to deal with it yet. We don't know what effect it's going to have on our seafood in the long run."

Still, it appeared there might finally be an end in sight to the disaster that closed vast stretches of fishing areas, interrupted the usually lucrative tourist season, and cost BP's CEO his job and the

Please see **OIL**, page A12

## Computers will help cops track criminals

BY P.J. REILLY  
Staff Writer

Information is one of police investigators' most important crime-fighting weapons.

The faster they can get information, the faster they can solve crimes.

Or, as Strasburg Borough police Chief Steve Echternach said, "The fresher the rabbit trail is, the better the chance the beagle has of

running it down."

Lancaster County commissioners on Wednesday moved to help police officers across the county get on the trail of criminals faster by awarding a contract to a local firm to design a real-time computer system that would allow police to track criminal activity as it happens.

"It's one more tool in the tool belt," said Echternach, who has worked to develop the specifica-

tions for the system as a member of the Lancaster County Chiefs of Police Association's computer committee.

The contract for \$149,655 was awarded to CDS Group of Lancaster. Federal stimulus funds provided to the county by the Pennsylvania Commission on Crime and Delinquency will be used to pay the bill.

According to Mike Burnette, deputy director of the county's Information Technology Depart-

ment, the county already has a Geographic Information System mapping program and a computerized police records system.

Upon request from municipal police departments, county staff can take the police records and map out criminal activity by jurisdiction.

"But there's a time delay," Burnette said. "They might request the

Please see **TRACKING**, page A5

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## Business

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## FTC sees consumer benefit in Intel deal

BY JORDAN ROBERTSON  
Associated Press

SAN FRANCISCO — The Federal Trade Commission is trumpeting its settlement with Intel Corp. as a victory for consumers who have overpaid for computer chips for a decade, though computer buyers shouldn't expect a sudden drop in prices.

The deal announced Wednesday represents the end of the harshest antitrust lawsuit Intel has faced yet from government regulators, and it imposes the strictest set of changes onto the way Intel does business.

But any changes as a result of the FTC's actions likely would be gradual, and possibly imperceptible, to most people.

One reason is that the

**■ FTC Chairman Jon Leibowitz said Intel's behavior stepped well over the line "into the realm of unfair, deceptive and anticompetitive conduct."**

prices for computer chips have fallen steadily anyway as technological advancements make it cheaper for companies such as Intel to make more powerful chips. Consumers have gotten used to getting more computer for less money every time they go shopping.

The FTC's case is built on the argument that those prices haven't fallen as fast as they could have. It has accused Intel of contributing to that by abusing its position as the No. 1 supplier of both central processing units and graphics processing units to box rivals out of the market

and stifle competition.

CPUs are the "brains" of computers and are among their most expensive parts, often making up about 15 percent to 20 percent of a computer's price. GPUs are chips that make graphics look good on computer screens.

FTC Chairman Jon Leibowitz said Intel's behavior stepped well over the line — moving beyond "the type of aggressive competition on the merits that we all encourage and into the realm of unfair, deceptive and anticompetitive conduct."

Intel has long denied the charges and has pointed to

the industry's falling prices as evidence that the market is functioning normally.

The company's general counsel, Doug Melamed, said the settlement "provides a framework that will allow us to continue to compete and to provide our customers the best possible products at the best prices." Melamed added that the settlement puts an end to the "expense and distraction" of the litigation.

As part of the deal, Intel has agreed not to pay computer makers for avoiding rivals' chips or retaliate against them when they do pick competing products — things Intel has long maintained it wasn't doing anyway.

Those were essentially the terms of a \$1.25 billion settlement Intel struck last year with Advanced Micro De-

vices Inc., a key rival whose complaints piqued regulators' interest. The aftershocks of AMD's campaign still reverberate: Intel is still contesting a \$1.45 billion antitrust fine in Europe and separate cases in South Korea and New York state.

The FTC deal goes further than previous cases in mandating that Intel needs to be friendly to its rivals in other significant ways.

Those include modifying its intellectual-property agreements with AMD, Nvidia Corp. and Via Technologies Inc. so that those chip-makers can more easily do mergers and joint ventures with other companies without the threat of a lawsuit from Intel.

That is important because

Please see **INTEL**, page B8

## IN BRIEF

## Radio show aids home buyers

The Lancaster Housing Opportunity Partnership and WLCH Radio Centro are launching a radio show today about the home buying process.

The live show, airing every other Thursday from 9:30 to 10 a.m., will be hosted by Ada Rivera, LHOP's community home buyer program director.

Each show — aimed at raising the Latino community's knowledge of home buying, financing and maintenance — will be broadcast on Radio Centro (91.3 FM) in Spanish.

Today's guest will be Dede Myers, vice president and community affairs officer of the Federal Reserve Bank of Philadelphia.

## Service sector growth expands

NEW YORK (AP) — Growth in the U.S. service sector picked up in July, according to a trade group's survey, in a good sign for the overall economy and the job market.

The Institute for Supply Management said Wednesday its service-sector index rose to 54.3 last month, up from 53.8 in June. Economists had expected a pullback to 53 for July.

Levels above 50 signal growth. July was the seventh straight month of expansion.

The index shows service companies have been expanding every month this year, but at a less robust pace than the manufacturing sector. They are more dependent on consumer spending, which has grown only modestly because unemployment remains near 10 percent.

The slow recovery in the service sector this year had put a damper on overall hiring, since it accounts for about 80 percent of U.S. employment. Service jobs include those in hospitals, shops, restaurants, airlines, banks and consulting firms.

## Stocks rise on upbeat reports

NEW YORK (AP) — Reassuring signs on employment and growth in the service industry got the stock market back on an upward trajectory Wednesday.

Major indexes rose after payroll company ADP said private employers increased hiring last month and a service sector index rose unexpectedly in July. The Dow Jones industrial average gained 44 points.

Investors were relieved that the two reports provided no signs that the economy might be headed back into recession, even though growth might be sluggish. Traders have grappled with earnings and economic reports at odds with each other in recent weeks that provide a mixed picture about the pace of the recovery.

The Dow Jones industrial average rose 44.05, or 0.4 percent, to 10,680.43. The Standard & Poor's 500 index rose 6.78, or 0.6 percent, to 1,127.24, while the Nasdaq composite index rose 20.05, or 0.9 percent, to 2,303.57.

## Sweet workplace

## Co-working takes hold at Candy Factory

BY TIM MEKEEL  
Business Editor

Maybe you're a freelancer or small business owner, a consultant or grad student.

And you're tired of working from home or a coffee shop or a public library.

But you're not ready to lease your own studio or office because of the cost, the isolation or both.

Then "co-working" might make sense for you, say Anne Kirby and Max Phillips.

They're the organizers of the county's first such co-working location, which they've named The Candy Factory.

On the first floor of the former Keppel candy-making plant at 323 N. Queen St., The Candy Factory has tangible features such as desks and chairs in a large open room.

But more important, said Kirby, are the intangible features of co-working — a sense of community and collaboration fostered by the partition-free space.

"It's amazingly productive here, because all these creative and supportive people are working around you," she said.

The Candy Factory, in the former Progressive Galleries, will hold a grand opening Friday from 6 to 9 p.m., as part of downtown's First Friday event.

Actually, the 3,000-square-foot co-working space opened for business last month. It has sold 25 memberships so far, or half of its capacity.

"The response has been greater than we anticipated," said Kirby. "We knew there was a need for it, but we didn't expect this."

Members and potential members include a lawyer, an accountant, an event planner, photographers, small business owners, marketers, grad students and freelancers.

Kirby and Phillips, the



Dan Marschka / Staff

Anne Kirby and Max Phillips conference in the foreground of the work area of The Candy Factory facility.

founders of the co-working space, operate their graphic design firm, Not Bad Design, from The Candy Factory.

They moved it there from West Grant Street.

Kirby and Phillips are leasing the floor from building landlord Steve Mitrani, then selling memberships in The Candy Factory that allow people to use the space.

Prices vary by the amount of use and access to various perks.

Every member has access to a community work table, kitchenette, bathrooms, conference room (including a hidef TV, Skype and Mac Mini with cam), office supplies, a lounge, a laser printer, high-speed Internet, storage space, a resource library and other basics.

Beyond the "professional yet relaxed work environment," people with the more expensive memberships are entitled to a regular desk and chair, extra storage space, a shower and the option to add their own furniture.

The five options are:

A day pass (\$10), part-time (\$35 a month, good for 32 hours), lite (\$100 a month, good for three full days a week), full time (\$200 a month for access during all scheduled hours) and premium (\$300 a month for around-the-clock access).

Scheduled hours for now are weekdays 9 a.m. to 6 p.m., but scheduled evening and weekend hours will be added in the weeks ahead.

Candy Factory memberships will be honored by co-working spaces in other cities, noted Kirby, who runs the Creative House of Lancaster social networking group.

Not available under any type of membership are cubicles or private offices. That would deflate the spirit of co-working, explained Kirby.

"To us, this is a community of people coming together and working together, pooling their resources..."

"People who are drawn to this kind of work environment tend to be open to collaboration. You don't have to collaborate with your neighbor if you don't want to, but we promote it," Kirby said.

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## Toyota recovers from recalls, profit at \$2.2B

BY YURI KAGEYAMA  
Associated Press

TOKYO — Toyota reported a quarterly profit of \$2.2 billion, reversing from red ink a year earlier as the world's top automaker benefited from a global sales recovery that offset lingering doubts about the safety of its cars.

The company, which makes the Camry sedan and Prius hybrid, raised its full-year earnings forecast Wednesday, and said it now expects to sell 7.38 million vehicles worldwide for the year through March 2011, up from 7.24 million the previous year. Previously it forecast sales of 7.29 million vehicles.

The numbers show that Toyota Motor Corp. is on a recovery track from the sales battering it took from the global financial crisis two years ago and the blows to its image from massive recalls that began last October.

Toyota acknowledged uncertainties lie ahead, including the surging yen, which erodes the value of overseas earnings, but is expecting sales to expand in Asia, South

America and other emerging markets.

Still, Toyota's car sales remain far lower than the 9 million-plus vehicles it was selling globally while on its way to overtaking General Motors Co. as the world's No. 1 automaker.

At that time, an ambitious Toyota, which had appeared unstoppable as U.S. rivals GM and Chrysler stumbled, had set a goal of reaching global sales of 10 million vehicles within several years.

Toyota's revenue for the April-to-June quarter surged 27 percent to \$57.3 billion as car sales jumped in North America, Japan and other parts of Asia including Thailand and Indonesia.

The only trouble spot was Europe, where auto sales were lagging partly because of concerns about Greece's debt crisis, according to Toyota.

Its quarterly profit of \$2.2 billion (190.47 billion yen) was achieved despite worries that Toyota's recalls of popular models would hurt sales. The

Please see **TOYOTA**, page B8

## Donnelley profit surges

BY TIM MEKEEL  
Business Editor

R.R. Donnelley & Sons on Wednesday said its net profits more than tripled in the second quarter, thanks mostly to sharply lower restructuring and impairment charges.

Chicago-based Donnelley had net profits of \$88.8 million (42 cents a share), compared to \$25.2 million (12 cents a share) in the 2009 quarter. Sales grew 2.3 percent to \$2.41 billion.

The second quarter had pre-tax charges for restructuring (\$9.2 million) and impairment (\$1.5 million) totaling \$10.7 million.

That was a fraction of the charges posted in the 2009 quarter, when charges for restructuring (\$40.1 million)

and impairment (\$8.1 million) totaled \$48.2 million.

Excluding the charges and acquisition expenses in both periods, Donnelley, a commercial printing firm, still fared much better this time.

On that basis, it had net profits of \$99.5 million (47 cents a share), up 30.4 percent from \$76.3 million (37 cents a share) in the 2009 quarter.

Helping the bottom line, Donnelley said, were less interest expense, less depreciation and amortization expense, less income tax expense, improved productivity and increased sales volumes.

Donnelley, with more than 3,000 workers here, is the county's second-largest employer, trailing only Lancaster General Health.

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## How to have good conversations that lead to good jobs

"If you want to throw cold water on a party, just ask, 'Do you know of any jobs?'"

That's from Brad Harper, a psychologist with Trigon Executive Assessment, consultant to corporations on hiring. I sought out Harper because unemployment has been throwing cold water on the economy, not to mention millions of dreams, and I'm aiming to do something about it. Along with career coach J.T. O'Donnell, we're working up a people's movement called Job-It-Forward.



Corporate curmudgeon Dale Dauten

The driving principle of Job-It-Forward is that the labor market is highly inefficient, with large numbers of employers needing help but unable to find it, or, ironically, being too understaffed to do hiring.

We're asking people with jobs to help those without jobs (more about that at [JTandDale.com](http://JTandDale.com)), but we also know that job hunters need to get better at what they do — less hoping and more hunting. That takes us to the worst of all questions,

the "Know of any jobs?" one.

About that, Brad Harper says to job hunters: "People want to be helpful, and you need to let them be successful. You have to ask questions they can answer, and they aren't walking around with job listings in their heads."

Instead, you start by developing a list of companies you'd like to work for, 20 of them. In fact, Harper says, creating that list is a good networking opportunity, calling colleagues and saying: "I'm working on a list of targeted companies for my job search. I've got these seven. Who else should I be looking at?"

Once you have your list,

you then can create a second list, of questions about your target companies. Harper's examples:

"I'm trying to establish a connection with XYZ Corp — do you know anyone there?"

"What do you think are the three biggest issues facing the X industry right now?"

Naturally, you are going to encounter some "no's," but that's OK, because you get to ask, "Who do you know who might know?"

If all goes well, you end up with new knowledge and new leads, and with your colleagues feeling a part of your job search and eager to hear how it goes for you and to

help again. Good conversations lead to more good conversations, and eventually to good jobs.

Notice how these conversations are just the opposite of the cold-water one we started with that results in those painful, awkward conversations where you ask for help that the person is unable to give, and you start having to force yourself to make calls and conjure up faux enthusiasm.

And one more thing Harper said got me thinking: "If you are looking for an \$80K job, think of it as a sales assignment with an \$80K commission. Think of how much research and networking

you'd do if you were trying to sell a piece of equipment with that kind of commission — say, a packaging machine. You wouldn't just walk around asking all your friends if they need a new packaging machine; no, you'd figure out who the buyers might be, how you could meet them and how you could persuade them."

What Brad is describing amounts to turning around the logic of job hunting: Instead of asking for a job, you are asking for help in your job hunting, which starts with finding buyers and ends with you being of help to your new employer.

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